

## PROFESSIONAL PROFILE

# SAM McVAY



Prior to co founding McVay Real Estate Sam worked for Deutsche Bank, London as an analyst for their European equities business. Upon returning from the UK he was Associate Director for CB Richard Ellis where he secured, led and closed in excess of \$750 Million in commercial retail real estate transactions.

Most recently, Sam was based in New York and subsequently San Francisco as a Director for Kimco Realty Corporation, the worlds largest owner of neighbourhood shopping centres, where he headed a portfolio of over 400 properties running redevelopment, capital transactions and the leasing divisions. This experience provides a unique ownership perspective and ensures the property is sold in its best possible light.

## QUALIFICATIONS

Sam holds a Masters In Real Estate from New York's Columbia University, a Bachelor of Commerce from Bond University and is a licensed Real Estate Agent.

## CLIENTS REPRESENTED

- 151 Property
- AMP
- Ardent Leisure
- Balmain Asset Management
- Blackstone
- Brookfield Multiplex
- Centro Properties
- Coles Myer Limited
- Colonial First State (CFS)
- Consolidated Properties
- Cromwell
- Ernst and Young
- Eureka Funds Management
- Fortius Funds Management
- Goodearth Hotels
- Jen Retail
- Lasalle Investment Management
- Lend Lease
- Macquarie Bank
- Mirvac Funds Limited
- Pellicano Group
- PPB
- Prolex Mayoral Limited
- Property Solutions
- Rajawali Corporation
- Ralan Group
- Scentre Group
- Stockland
- The Blackstone Group
- The Commonwealth Bank
- The GPT Group
- The Klinge Family
- Tobar Investments
- Trinity Funds Management
- Valad Property Group
- Vicinity Corporate Services
- Westpac Banking Corporation
- Woolworths Limited
- Yu Feng Limited
- Zagame Corporation

## SIGNIFICANT ASSIGNMENTS

Project	AUD	Project	AUD
Four Seasons Hotel, Sydney	\$340,000,000	Twin Waters Resort, Sunshine Coast	\$61,500,000
Home Hub Castle Hill, NSW	\$336,000,000	Inala Town Centre, Logan	\$60,500,000
MidCity, Pitt Street Mall, Sydney	\$320,000,000	Royce Hotel & Freeman McMurrick Building	\$55,000,000
Birkenhead Point Shopping Centre, Carpark and Marina, Sydney (3rd time)	\$310,000,000	Gold Coast International Hotel and adjoining land	\$56,500,000
The Gasworks, 76 Skyring Terrace, Newstead, QLD	\$248,400,000	Broadway on the Mall, Brisbane	\$55,000,000
Como Centre, South Yarra, Victoria	\$236,500,000	Bluewater Square Shopping Centre, Brisbane	\$52,400,000
Adelaide Myer Centre, Adelaide	\$231,000,000	Marina Mirage, Gold Coast	\$52,000,000
Blackstone Large Format Portfolio	\$219,000,000	Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise	\$51,000,000
125 Queen Street, Auckland, NZ	NZD \$214,000,000	Vibe Hotel & Helm Bar, Surfers Paradise	\$46,000,000
Rundle Place, 77 Rundle Mall, Adelaide	\$210,200,000	Paradise Resort, Gold Coast (3rd time)	\$43,000,000
Sofitel Wentworth Hotel, Sydney	\$202,700,000	The Forum Properties, Gold Coast	\$42,000,000
York & George, Sydney	~\$200,000,000	Paradise Resort & Site, Gold Coast (1st time)	\$41,100,000
Birkenhead Point Shopping Centre and Marina, Sydney	\$174,000,000	Circle on Cavill (2nd time)	\$40,000,000
The Oasis, Broadbeach (2nd time)	\$172,000,000 (60% share)	Marina Mirage Shopping Centre	\$40,000,000
Pullman on the Park, Melbourne	\$155,800,000	Auckland University of Technology Site, Auckland	\$39,000,000
Westfield Westcity, Auckland	\$153,000,000	Ashmore City, Gold Coast	\$38,000,000
The Barracks, Brisbane, QLD	\$143,950,768	Nundah Village	\$36,600,000
Home HQ Artarmon	\$140,800,000	152 Fanshawe Street, Auckland	\$36,250,000
Canberra Outlet & Homemaker Hub, Fyshwick	\$135,100,000	19th Avenue Shopping Centre, Palm Beach	\$35,250,000
Cherrybrook Village	\$132,800,000	Seabank Office & Seabank Lane Site	\$34,050,000
D'Albora Marina's Portfolio	\$126,000,000	190 Edward Street, Brisbane	\$32,000,000
Spencer Outlet Centre, Melbourne	\$125,100,000	80 Clarence Street, Sydney	\$31,000,000
Hyperdome Shopping Centre, Tuggeranong	\$120,000,000	Westcourt Plaza, Cairns	\$26,200,000
Hurstville Central & Gateway Site	\$119,500,000	Greenmount Beach Resort, Coolangatta	\$26,000,000
Hinkler Central, Bundaberg	\$110,000,000	Metro Market Shopping Centre, Biggera Waters	\$23,050,000
Sheraton Noosa Resort & Spa, Noosa	\$108,000,000	Jimboomba Shopping Centre, Beaudesert	\$22,250,000
ANA Hotel, Gold Coast	\$106,000,000	Logan City Centre, Logan	\$22,000,000
The Oasis, Broadbeach (1st time)	\$103,500,000	Southport Industry Park	\$21,050,000
Home Hub Marsden Park, NSW	\$100,000,000	Homemaker City Underwood (IKEA), Logan	\$19,010,000
Stockland Bathurst	\$90,000,000	Woolworths Marketplace, Albany Creek, Brisbane (2nd time)	\$19,000,000
Corporate Centre 1 and Wyndham Corporate Centre, Bundall	\$89,000,000	Woolworths Marketplace, Underwood, Logan	\$18,000,000
Surfers Paradise Marriott Resort & Spa, Surfers Paradise	\$86,000,000	19th Avenue Shopping Centre, Gold Coast	\$16,750,000
Indooroopilly Central, Indooroopilly	\$85,000,000	Woolworths Marketplace, Calamvale	\$16,250,000
Sheraton Mirage, Gold Coast	\$82,000,000	Homemaker City Springwood, Logan	\$13,000,000
Tweed Mall Shopping Centre, Tweed Heads	\$81,250,000	Centerpoint Plaza, Innisfail (2nd time)	\$13,000,000
Hotel Grand Chancellor, Surfers Paradise	\$80,000,000	Mariners Cove, Gold Coast	\$13,000,000
Sydney Opera House Car Park, Sydney	\$80,000,000	Milton Village, Brisbane	\$12,890,000
Entertainment Quarter, Sydney	\$80,000,000	Erskine Central, Perth	\$12,750,000
312 - 318 George Street, Sydney	\$77,000,000	Kensington Village, Brisbane	\$12,000,000
Paradise Resort, Gold Coast (2nd time)	\$75,000,000	Metrowest, Brisbane	\$9,875,000
Crowne Plaza, Surfers Paradise	\$70,000,000	Woolworths Marketplace, Albany Creek, Brisbane (1st time)	\$8,200,000
Hilton Surfers Paradise	\$69,750,000	Robina Woods & Colonial Golf Courses	\$7,300,000
Palazzo Versace Hotel, Gold Coast	\$68,500,000	Gympie Marketplace, Gympie	\$7,000,000
St Marys Village, St Marys	\$68,000,000	Centerpoint Plaza, Innisfail (1st time)	\$4,750,000
34 Shortland Street, Auckland	\$67,500,000	The Hoyts Building, Gold Coast	\$3,000,000
Corporate Centre, Bundall	\$65,000,000	NAB Building, Brisbane	\$980,000
Circle on Cavill (3rd time)	\$61,800,000	Pacific Pines Development site, Gold Coast	\$950,000