

## PROFESSIONAL PROFILE

# DAN McVAY



Dan McVay established McVay Real Estate (MRE) in May 2005. McVay Real Estate prides itself in representing vendors and assisting them to maximise their outcomes.

## PROFESSIONAL AFFILIATION

- Licensed Real Estate Agent – Queensland and New South Wales

## HISTORY

Dan commenced employment with CB Richard Ellis, Brisbane in Major Investment Sales in 1986. Throughout the 1990s Dan was responsible for pushing Richard Ellis' development throughout Asia and Japan. In 1998 he was promoted to the role of Senior Managing Director – Major Assets – Australia, New Zealand and Asia, a position he retained until May 2005, when he established McVay Real Estate.

Dan was on the international board of Richard Ellis prior to its merger with CB Richard Ellis in 1998. He has over 28 years experience concentrating on large asset sales.

In his last few years with CB Richard Ellis he was the lead negotiator in closing over AUD\$1 billion in transactions in Australia. Over the 20 years Dan was employed with CB Richard Ellis he settled over \$5 billion in transactions.

## CLIENTS REPRESENTED

- 151 Property
- Abacus
- AMP
- ANZ Bank
- Ardent Leisure
- Aridane
- Balmain Asset Management
- Banking Corporation
- Blackstone
- Brookfield Multiplex
- CB Richard Ellis
- Citibank
- City Pacific
- Coles Myer Ltd
- Colonial First State (CFS)
- Commonwealth Funds Mgt
- Cromwell
- Deloitte
- Eagers
- Ernst & Young
- Eureka Funds Management
- Ferrier Hodgson
- Fortius Funds Management
- Gandel Property Trust
- Goodearth Hotels

- Hotel Property Limited
- Jen Retail
- KPMG
- Lasalle Investment Management
- Lend Lease
- Mirvac Funds Limited
- Mulpha
- Paclib
- Pellicano Group
- PriceWaterhouse Coopers
- Prolex Mayoral Limited
- Property Solutions
- Qantas
- Quintex
- Rajawali Corporation
- Ralan Group
- Raptis Group
- Ray White Invest
- RCC
- Scentre Group
- Shimizu
- Stockland
- Sunland Group
- Sunway (Malaysia)
- The Blackstone Group
- Tobar Investments
- Valad Property Group
- Various Wealthy Private Investors
- Vicinity Corporate Services
- Westpac
- Zagame Corporation

## SIGNIFICANT ASSIGNMENTS

Project	AUD
88 Wood Street, London	\$480,000,000
Chatswood Chase, Sydney	\$472,000,000
Sydney Central Plaza, Sydney	\$390,000,000
Myer Centre, Brisbane (2nd time)	\$371,000,000
Intro International Retail Portfolio, AUS & NZ	\$350,000,000
Sanctuary Cove & Hyatt Hotel, Gold Coast (1st time)	\$341,000,000
Four Seasons Hotel, Sydney	\$340,000,000
Home Hub Castle Hill, NSW	\$336,000,000
MidCity, Pitt Street Mall, Sydney	\$320,000,000
Birkenhead Point Shopping Centre, Carpark and Marina, Sydney (3rd time)	\$310,000,000
Centrepoint Shopping & Tourist Attraction, Sydney	\$255,800,000
The Gasworks, 76 Skyring Terrace, Newstead, QLD	\$248,400,000

Project	AUD
Como Centre, South Yarra, Victoria	\$236,500,000
Sheraton Mirage, Hotels & Retail	\$220,000,000
Blackstone Large Format Portfolio	\$219,000,000
125 Queen Street, Auckland, NZ	NZD \$214,000,000
Rundle Place, 77 Rundle Mall, Adelaide	\$210,200,000
Sanctuary Cove & Hyatt Hotel, Gold Coast (2nd time)	\$208,000,000
Sofitel Wentworth Hotel, Sydney	\$202,700,000
York & George, Sydney	~\$200,000,000
Myer Centre, Brisbane (1st time)	\$200,000,000
Hamilton Island (Public Float)	\$185,000,000
Birkenhead Shopping Centre and Marina, Sydney	\$174,000,000
The Oasis, Broadbeach (2nd time)	\$172,000,000 (60% share)
Pullman on the Park, Melbourne	\$155,800,000
Westfield Westcity, Auckland	\$153,000,000
Myer Centre, Adelaide	\$151,000,000
The Barracks, Brisbane, QLD	\$143,950,768
Home HQ Artarmon	\$140,800,000
Hotel Nikko, Darling Harbour, Sydney	\$140,000,000
Canberra Outlet & Homemaker Hub, Fyshwick	\$135,100,000
Cherrybrook Village	\$132,800,000
Birkenhead Point Shopping Centre, NSW	\$130,000,000
Raptis Plaza, Gold Coast	\$128,000,000
Harbourside Shopping Centre, Sydney	\$127,000,000
D'Albora Marina's Portfolio	\$126,000,000
Spencer Outlet Centre, Melbourne	\$125,100,000
Hyperdome Shopping Centre, Tuggeranong	\$120,000,000
Hurstville Central & Gateway Site	\$119,500,000
Hinkler Central, Bundaberg	\$110,000,000
Skygarden, Sydney	\$110,000,000
Hilton Hotel/Wintergarden Retail Complex, Brisbane	\$110,000,000
Festival Marketplace, Darling Harbour	\$110,000,000
Sheraton Noosa Resort & Spa, Noosa	\$108,000,000
ANA Hotel, Gold Coast	\$106,000,000
Corporate Centre, Bundall	\$106,000,000
The Oasis, Broadbeach (1st time)	\$103,500,000
Home Hub Marsden Park, NSW	\$100,000,000
Stockland Bathurst	\$90,000,000
Corporate Centre 1 and Wyndham Corporate Centre, Bundall	\$89,000,000
Surfers Paradise Marriott Resort & Spa, Surfers Paradise	\$86,000,000
Indooroopilly Central, Indooroopilly	\$85,000,000
Gold Coast International Hotel and adjoining land	\$85,000,000
The Legends Hotel, Gold Coast	\$85,000,000
Dreamworld Theme Park, Gold Coast	\$85,000,000
Sheraton Mirage, Gold Coast (2nd time)	\$82,000,000
Pacific Beach Development Site, Gold Coast	\$81,800,000
Tweed Mall Shopping Centre, Tweed Heads	\$81,250,000
Hotel Grand Chancellor, Surfers Paradise	\$80,000,000
Sydney Opera House Car Park, Sydney	\$80,000,000
Entertainment Quarter, Sydney	\$80,000,000
312 - 318 George Street, Sydney	\$77,000,000
Paradise Resort, Gold Coast (2nd time)	\$75,000,000

Project	AUD
Crowne Plaza, Surfers Paradise	\$70,000,000
Hilton Surfers Paradise	\$69,750,000
Palazzo Versace Hotel, Gold Coast	\$68,500,000
St Marys Village, St Marys	\$68,000,000
34 Shortland Street, Auckland	\$67,500,000
Circle on Cavill – Site (1st time)	\$67,000,000
Corporate Centre, Bundall	\$65,000,000
Circle on Cavill (3rd time)	\$61,800,000
Novotel Twin Waters Resort & Management Rights	\$61,500,000
Grace Bros, Chatswood, Sydney	\$56,750,000
Gold Coast International Hotel and adjoining land	\$56,500,000
Carlton Crest Hotel, Brisbane	\$56,500,000
Royce Hotel & Freeman McMurrick Building	\$55,000,000
50 Cavill Avenue, Surfers Paradise	\$55,000,000
Wonderland, Sydney	\$52,500,000
Bluewater Square Shopping Centre, Brisbane	\$52,400,000
Marina Mirage, Gold Coast	\$52,000,000
Hilton Surfers Paradise Hotel & Residences Management Rights, Surfers Paradise	\$51,000,000
Underwood Marketplace, Underwood	\$50,896,868
Australia's Wonderland, Sydney	\$50,000,000
Mariners Cove, Gold Coast	\$49,000,000
Barrier Reef Island Resorts (5)	\$48,000,000
50 Cavill Avenue, Surfers Paradise	\$48,000,000
Vibe Hotel & Helm Bar, Surfers Paradise	\$46,000,000
Earlville Shoppingtown, Cairns	\$46,000,000
Sunnybank Hills Shoppingtown, Brisbane	\$45,000,000
Paradise Resort, Gold Coast (3rd time)	\$43,000,000
The Forum Properties, Gold Coast	\$42,000,000
Paradise Resort & Site, Gold Coast (1st time)	\$41,100,000
Circle on Cavill (2nd time)	\$40,000,000
Broadway on the Mall, Brisbane (2nd time)	\$40,000,000
Auckland University of Technology Site, Auckland	\$39,000,000
Holiday Inn, Cairns	\$39,000,000
The Forum, Gold Coast	\$38,600,000
Nundah Village	\$36,600,000
152 Fanshawe Street, Auckland	\$36,250,000
19th Avenue Shopping Centre, Palm Beach	\$35,250,000
Seabank Office & Seabank Lane Site	\$34,050,000
Dolphin Arcade, Gold Coast	\$33,000,000
GCI North Development Site, Gold Coast	\$33,000,000
190 Edward Street, Brisbane	\$32,000,000
Broadway on the Mall, Brisbane (1st time)	\$32,000,000
80 Clarence Street, Sydney	\$31,000,000
Gold Coast Development Site, Gold Coast	\$30,000,000
Greenmount Beach Resort, Coolangatta	\$26,000,000
Fisherman's Wharf, Gold Coast	\$25,000,000
Metro Market Shopping Centre, Biggera Waters	\$23,050,000
Palm Cove Novotel Resort & Golf Course, Cairns	\$22,000,000
Laguna Quays Integrated Resort & Golf Course, Whitsunday's	\$20,000,000
Mariners Cove, Gold Coast	\$13,000,000
Lido Arcade, Surfers Paradise	\$12,800,000